

Wère hiring

SALES CONSULTANTS

- Selling private jet memberships, jet cards & private jet sponsorship into our X-series© program.
- Classroom and on-the-job training.
- Cold calling & hot lead calls, work in our beautiful facilities in Fort Worth, Texas.
- Some travel may be required, overnights & weekends.
- Top producers will qualify for monthly bonuses, production bonsuess, & secure a position to be a co-host to our Private Jet Preview Events, where sales are made.
- You will set goals, make calls to book meetings, attend meeting with senior executives, and close sales.



Send Your Resume To: klm@igoxair.com

JOIN NOW

Sales Consultant Qualifications

- College degree is preferred, Veterans are welcomed, and private jet sales experience a huge plus!
- Must be professional in appearance, & able to carry on a conversation with a clean vocabulary.
- You must pass our extensive background check and subject yourself to random drug and alcohol screenings.
- You must have sales experience and provide proof of your successful closing abilities; we will check references.
- Must have a major credit card, no exceptions, because you may need to travel on short notice and the company will reimburse your expenses and pay per diem.
- You must have the ability to sustain yourself financially for 30 to 45 days while making your first sale because this is a commission-only opportunity.
- Must have reliable and presentable transportation, you may be required to take a client to lunch.
- Must be willing to work for commission only and be able to learn how to sell the multiple programs we offer, please do not apply if you cannot meet these qualifications.
- Must be willing to work with others, follow instructions, and keep confidential matters confidential.
- We are looking for ambitious, loyal, trustworthy, teachable, goal-oriented people with proven ability to get on the phone and speak to some of the wealthiest people in the world. People with sharp people skills that can read the room and want and desire to improve the way you live.





Work Environment

- We are a family-oriented, Christian-based company, so if you are offended by prayers or by those who pray to our Lord and Savior Jesus Christ, please do not apply!
- Professional code of conduct adhered to.
- Professional environment, professional dress code.
- Nonsmoking environment.
- Positive atmosphere with opportunities for career development.

Pay and Benefits

- Commissions are 5% or more of the money paid to the company from a program sold.
- Initial training, ongoing training and closing support like no other company.
- Residual income possibilities, disability income provided in contract.
- Commission only, no draws, no loans; be prepared for 30 to 45 days before receiving your first check.
- Perks, sales incentives, bonuses, work with charities and so much more
- Health Insurance? You become eligible for group coverage after the first 180 days

FOR MORE INFORMATION



